

## POSITION DESCRIPTION

### Faculty

**Title:** Faculty (contract)

**Company:** Annual Giving Network

**Location:** Remote

AGN is always looking for experienced advancement professionals to serve as faculty and assist with research, teaching, coaching, and consulting projects. Ideal candidates have significant experience leading annual giving or other fundraising programs at a college, university or independent school, a deep appreciation for and knowledge of annual giving best practices, and a sincere passion for education. Faculty are independent contractors and may have opportunities to participate in a variety of activities, including:

- Conducting research to identify industry trends and best practices
- Developing and presenting instructional webinars
- Facilitating discussions during workshops and forums
- Providing coaching and mentoring services
- Consulting with clients on special projects
- Assisting with analysis, reporting and writing

#### QUALIFICATIONS:

The ideal candidate will possess the following characteristics:

- 8+ years of relevant experience, preferably in annual giving/educational fundraising
- Excellent presentation and communication skills
- Ability to organize and articulate thoughts and ideas in a clear and concise way
- Good writer
- Professional curiosity
- Time management skills
- Responsive and prompt
- Eye for details
- Can-do attitude
- Committed, loyal, and trustworthy
- Sense of humor
- Impressive professional and academic credentials

#### ABOUT AGN

As the world's leading resource for annual giving programs, AGN helps educational institutions develop sustainable sources of philanthropic support. We bring advancement professionals together, facilitate the exchange of information and ideas, and identify the very best practices for educational fundraising. We're proud to have supported thousands of colleges, universities and independent schools—including over 700 institutions through our membership program, which provides ongoing access to training and professional development. Learn more at [AnnualGivingNetwork.com](https://AnnualGivingNetwork.com).

*For more information or to apply, please email a cover note and your resume or LinkedIn profile to [kathy.sargent@annualgivingnetwork.com](mailto:kathy.sargent@annualgivingnetwork.com).*